# BUILT FOR REFINED PRODUCTS

With Allegro, refiners can obtain feedstocks more economically, as the platform enables improved trading methods, better hedging, more effective logistics and timelier back office processes. Allegro also tracks costs closely and aids in forecasting the most profitable refined product in cases when there are multiple output options. Additionally, Allegro can enable the projection of outputs at both the distillate and final product stages. As refined products are completed, Allegro monitors inventory balances across products and locations, providing refiners with a clear view of their excesses and shortages.

For a large, integrated company, Allegro makes it possible to handle oil, gas, refined products and environmental products in the same CTRM system, tremendously reducing maintenance and training costs, but most importantly, presenting a complete view of the business in a single location. In other words, Allegro delivers insights that aren't possible with disparate systems.

Plus, Allegro can handle transportation contracting and track the origins, destinations and expenses associated with transportation and distribution. Using Allegro to better manage logistics can reduce costs, but it also helps to see that products are distributed at the ideal times and locations and through the best modes of transportation in order to secure the highest margins. Allegro can also oversee RINs and other environmental products associated with refined products as they're distributed.

As for consumers of refined products, using Allegro will allow them to maximize their logistics and reduce overall expenses. Allegro also lets these customers know their inventory positions across multiple locations, placing them in a far better position to alleviate product shortages or surpluses.





### THE BUSINESS CHALLENGE

The demand for refined petroleum products is driven by a number of factors that extend well beyond commodity prices themselves, including long-term demographics, economic cycles, strengthened or weakened government regulations and advances in technology. In some cases, demand can shift more quickly than refined products producers can alter their output.

Clearly, responding to changes in the market, along with managing the trading, logistics and other processes related to refined products, is a tremendous challenge that requires a robust, yet flexible business model. To underpin this model, it only makes sense to have system that's capable of adapting to any environment.



### THE ALLEGRO SOLUTION

Allegro is such a system - an integrated, responsive solution designed for companies that produce, trade, market, transport, store or consume refined products.

No matter where a company sits on the refined products spectrum, whether that's securing feedstocks, blending, distributing or using the end products for an industrial purpose, Allegro's commodity trading and risk management software is made to make doing business more efficient. The depth and breadth of the system are the reasons we're confident that we are the gold standard in commodity management.

The Allegro platform's refined products functionality works in tandem with our entire product family, meaning users can understand and manage credit, feedstockgathering and risk profiles, which will greatly enhance their business optimization and integration. As part of this, Allegro is closely aligned with Refined Products Connect and its pre-built interfaces for aggregators of pipeline and truck ticket data, as well as other sources of information that are essential to refined products operations.

## KEY BENEFITS OF A L L E G R O



Allegro has been constructed with the requirements of the front, middle and back office in mind. With this being the case, the system's many benefits will cross departments and desks, improving and connecting the entire enterprise.

## AMONG ALLEGRO'S NOTABLE CAPABILITIES FOR REFINED PRODUCTS ARE:

The ability to trade any physical refined product or feedstock commodity

Trading processes are workflow-enabled and therefore are tied to the extensive reporting functionality within the application

Receipts and deliveries can be scheduled independently, allowing schedulers to manage and track logistics across pipeline, truck, railcar, barge and vessel movements

Logistics and operations professionals can blend a variety of products, including splash blending at the rack, and manage the blending of feedstocks to refinery specifications

The comprehensive handling of storage and inventory for refined products, distillates and feedstocks

Inventories and trades can be valued at multiple levels, and value-at-risk can be calculated

The ability to automate actualization and settlement processes, calculate P&L, track expenses, generate invoices and send the general ledger to dedicated internal accounting systems

Accounting and finance professionals will benefit from modernized processes that automatically perform validity checks to resolve settlement issues

Support forecasted, planned, scheduled and actual deliveries automatically, using best available volumes

Allow users to set messaging and alerts to provide notification when tolerances have been exceeded



